



**NORTHERN NEW ENGLAND
PASSENGER RAIL AUTHORITY**



NNEPRA Board Meeting

January 24, 2021



NNEPRA BOARD of DIRECTORS

January 24, 2022

Northern New England Passenger Rail Authority

Draft Agenda

1:00pm Public Session

- Welcome and Introductions
- Public Comment
- Approval of Minutes from November 22, 2021 Board Meeting
- Performance Update
- Finance Update
 - Approval of October Variance Report
- Marketing Update
- Project Updates
- Other Business
 - Approval of FY21 Legislative Council Report Approval of Annual Legislative Council Report response to Section 12023 to include:
 - Per subsection A: A list of procurements exceeding \$10,000 for which the competitive procurement process was waived;
 - Per subsection B: A list of contributions exceeding \$1,000; and,
 - Per subsection C: A description of changes made to applicable written policies and procedures.
 - Code of Ethics Policy

Next Meeting: February 28th, 2022





Downeaster FY22 Performance

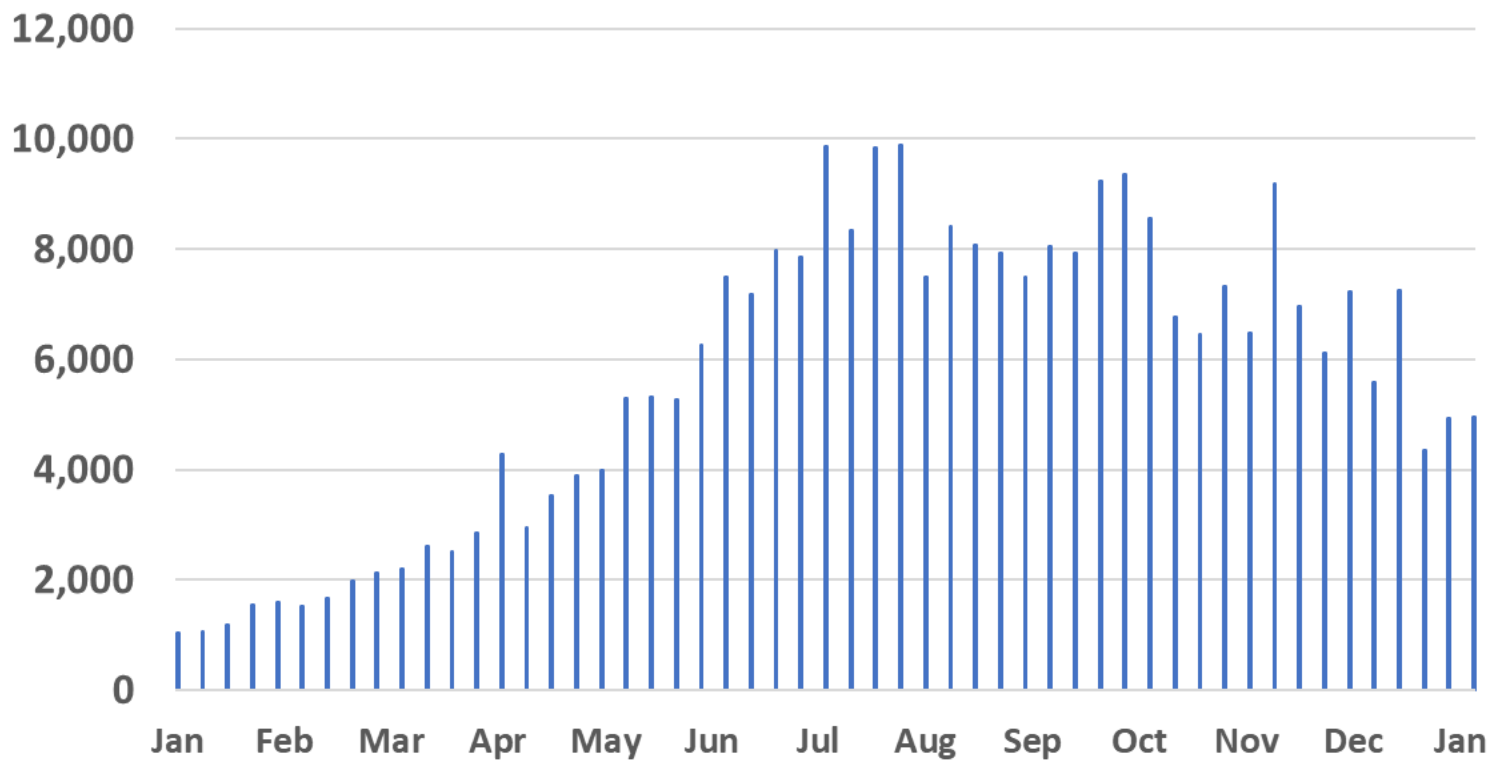
Downeaster Performance Metrics - Last 12 Months									
Period	FY	Ridership				Revenue			
		Actual	Budget	Variance	vs. 2019	Actual	Budget	Variance	\$/Rider
Dec 21	FY22	28,966	23,481	5,485	63%	\$ 604,116	\$ 434,406	\$ 169,710	\$20.86
Nov 21	FY22	32,722	25,562	7,160	69%	\$ 617,699	\$ 472,905	\$ 144,794	\$18.88
Oct 21	FY22	37,383	25,308	12,075	74%	\$ 748,767	\$ 474,517	\$ 274,250	\$20.03
Sep 21	FY22	32,682	23,648	9,034	68%	\$ 632,226	\$ 443,404	\$ 188,822	\$19.34
Aug 21	FY22	38,534	32,632	5,902	63%	\$ 751,210	\$ 611,859	\$ 139,351	\$19.49
Jul 21	FY22	37,260	30,536	6,724	68%	\$ 726,323	\$ 572,553	\$ 153,770	\$19.49
FY22 To Date		207,547	161,168	46,379	67%	\$ 4,080,342	\$ 3,009,645	\$ 1,070,697	\$19.66
Jun 21	FY21	25,668	27,000	-1,332	53%	\$ 515,857	\$ 459,000	\$ 56,857	\$ 20.10
May 21	FY21	18,643	26,350	-7,707	42%	\$ 379,959	\$ 447,950	\$ (67,991)	\$ 20.38
Apr 21	FY21	13,054	25,500	-12,446	27%	\$ 256,539	\$ 433,500	\$ (176,961)	\$ 19.65
Mar 21	FY21	8,606	23,250	-14,644	18%	\$ 170,785	\$ 395,250	\$ (224,465)	\$ 19.84
Feb 21	FY21	5,756	21,000	-15,244	14%	\$ 127,509	\$ 357,000	\$ (229,491)	\$ 22.15
Jan 21	FY21	4,447	21,700	-17,253	12%	\$ 96,657	\$ 368,900	\$ (272,243)	\$ 21.74





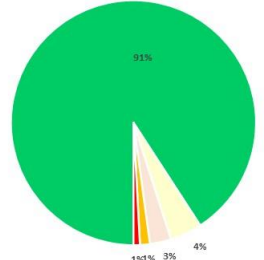
Downeaster FY22 Performance

Downeaster Weekly Ridership - Last 12 Months





DOWNEASTER FY22 Performance

DOWNEASTER Performance Metrics - Last 12 Months								
Period	FY	Trains	Passenger	On Time Performance		DOWNEASTER Café		CSI
		Operated	Miles	End Point	Customer	Capture Ratio	Check AVG	
Dec-21	FY22	308	2,568,592	87%	91%	18%	\$ 8.60	87
Nov 21	FY22	297	2,566,478	66%	76%	16%	\$ 7.85	88
Oct-21	FY22	306	3,257,121	71%	79%	17%	\$ 8.03	89
Sep 21	FY22	296	2,730,658	70%	81%	17%	\$ 8.43	89
Aug-21	FY22	306	3,287,802	66%	77%	20%	\$ 8.27	86
Jul 21	FY22	298	3,208,359	64%	73%	19%	\$ 8.38	90
FY22 To Date		1,811	17,619,010	71%	79%	18%	\$ 8.26	88
Jun 21	FY21	296	2,200,782	58%	67%	<p>Delay Intensity (By Rider)</p>  <ul style="list-style-type: none"> On Time 11-20 min 21-40 min 41-Hour >Hour 		
May 21	FY21	306	1,610,195	60%	71%			
Apr 21	FY21	236	1,100,506	75%	83%			
Mar 21	FY21	248	685,967	71%	82%			
Feb 21	FY21	224	449,228	76%	85%			
Jan 21	FY21	248	355,362	79%	84%			





Pandemic-Related Staffing Impacts on Downeaster Service

1/3/2022	682/683	Café Closed
1/3/2022	688/689	Café Closed
1/5/2022	686/687	Café Closed
1/9/2022	688/689	Café Closed
1/17/2022	684/685	Round Trip Cancelled
1/19/2022	684/685	Round Trip Cancelled
1/20/2022	688/689	Café Closed
1/21/2022	684/685	Round Trip Cancelled
1/22/2022	688/689	Café Closed
1/23/2022	688/689	Café Closed
1/24/2022	688/689	Café Closed





FY22 Financial Performance

Through November 2021

NNEPRA Draft FY22 Budget Variance Report

July 2021- November 2021

Revenues	Current Month				Fiscal Year to Date			
	November Actual	November Budget	Variance	%	Actual	Budget	Variance	%
Operating Revenue								
Amtrak Ticket Revenue	\$ 617,699	\$ 472,905	\$ 144,794	31%	\$ 3,476,225	\$ 2,575,239	\$ 900,986	35%
Food Service Revenue	\$ 34,909	\$ 36,891	\$ (1,982)	-5%	\$ 241,709	\$ 198,703	\$ 43,006	22%
Advertising Revenue	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	
Parking Lot Revenue	\$ 20,370	\$ 24,180	\$ (3,810)	-16%	\$ 126,235	\$ 118,051	\$ 8,184	7%
Interest and Other Revenue	\$ 30,256	\$ 13,400	\$ 16,856	126%	\$ 260,076	\$ 67,000	\$ 193,076	288%
Total Operating Revenues	\$ 703,234	\$ 547,376	\$ 155,858	28%	\$ 3,377,002	\$ 2,958,993	\$ 418,009	14%



NORTHERN NEW ENGLAND
PASSENGER RAIL AUTHORITY



FY22 Financial Performance

Through November 2021

Expenses

Administration

Salaries & Benefits	\$ 66,900	\$ 68,000	\$ (1,100)	-2%	\$ 329,537	\$ 340,000	\$ (10,463)	-3%
Office Expenses	\$ 7,715	\$ 8,000	\$ (285)	-4%	\$ 39,576	\$ 40,000	\$ (424)	-1%
Professional Services	\$ 5,670	\$ 13,500	\$ (7,831)	-58%	\$ 143,729	\$ 134,500	\$ 9,229	7%
Insurance	\$ -	\$ -	\$ -		\$ 5,743	\$ 5,743	\$ -	0%
Board Operations	\$ 1,099	\$ 1,250	\$ (151)	-12%	\$ 4,444	\$ 6,250	\$ (1,806)	-29%
Total Administration Expenses	\$ 81,384	\$ 90,750	\$ (9,367)	-10%	\$ 523,029	\$ 520,750	\$ 2,279	0%

Train Operations

Amtrak Operations	\$ 1,309,153	\$ 1,515,658	\$ (206,505)	-16%	\$ 6,335,469	\$ 6,958,005	\$ (622,536)	-9.8%
Train Fuel Cost	\$ 147,942	\$ 167,739	\$ (19,797)	-13%	\$ 852,084	\$ 818,032	\$ 34,053	4.0%
Other Train Operations	\$ 136,233	\$ 142,500	\$ (6,267)	-5%	\$ 642,321	\$ 712,500	\$ (70,179)	-10.9%
Relief Credit (ARPA)	\$ (300,000)	\$ (300,000)	\$ -	0%	\$ (1,816,034)	\$ (1,816,034)	\$ -	0.0%
Facilities	\$ 27,109	\$ 32,000	\$ (4,891)	-18%	\$ 130,514	\$ 154,784	\$ (24,270)	-18.6%
FY22 Capital Maintenance	\$ 192,066	\$ 125,000	\$ 67,066	35%	\$ 460,078	\$ 826,399	\$ (366,321)	-79.6%
Total Train Operations	\$ 1,512,503	\$ 1,682,897	\$ (170,394)	-11%	\$ 6,604,432	\$ 7,653,686	\$ (1,049,254)	-15.9%

Station Operations

Portland Station Rent	\$ 9,100	\$ 9,200	\$ (100)	-1%	\$ 45,500	\$ 46,000	\$ (500)	-1.1%
Portland Station CAMS	\$ 21,800	\$ 22,000	\$ (200)	-1%	\$ 109,000	\$ 110,000	\$ (1,000)	-0.9%
Platform Ins.	\$ -	\$ -	\$ -		\$ 14,298	\$ -	\$ 14,298	100.0%
Station Platform Leases	\$ -	\$ 12,000	\$ -		\$ 15,907	\$ 52,000	\$ (36,093)	-226.9%
Station Improvements	\$ -	\$ 2,000	\$ (2,000)		\$ 3,784	\$ 10,000	\$ (6,216)	-164.3%
Total Station Operations	\$ 30,900	\$ 45,200	\$ (14,300)	-46%	\$ 188,489	\$ 218,000	\$ (29,511)	-15.7%

Food Service

	\$ 67,831	\$ 63,226	\$ 4,605	7%	\$ 370,019	\$ 323,945	\$ 46,074	12.5%
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Marketing

	\$ 33,303	\$ 50,000	\$ (16,697)	-50%	\$ 149,705	\$ 235,000	\$ (85,295)	-57.0%
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Total Operating Expenses

	\$ 1,725,921	\$ 1,932,073	\$ (206,152)	-12%	\$ 7,835,674	\$ 8,951,381	\$ (1,115,707)	-14.2%
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Additional Funding Required	\$ 1,022,688	\$ 1,384,699	\$ (362,011)	-35%	\$ 4,458,673	\$ 5,992,389	\$ (1,533,715)	-34.4%
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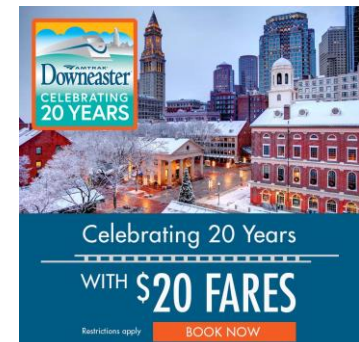
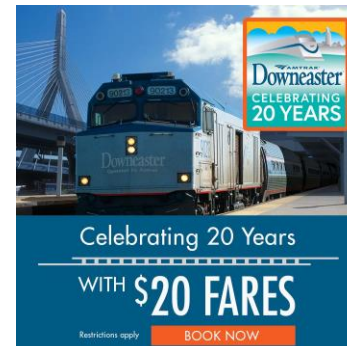




20 Years Sweepstakes
7,489 unique entries.

\$20 Round- Trip Fares
2,118 bookings to date
In January and February.

Celebrating 20 Years
20th ANNIVERSARY
GIVEAWAY





Website Refresh:

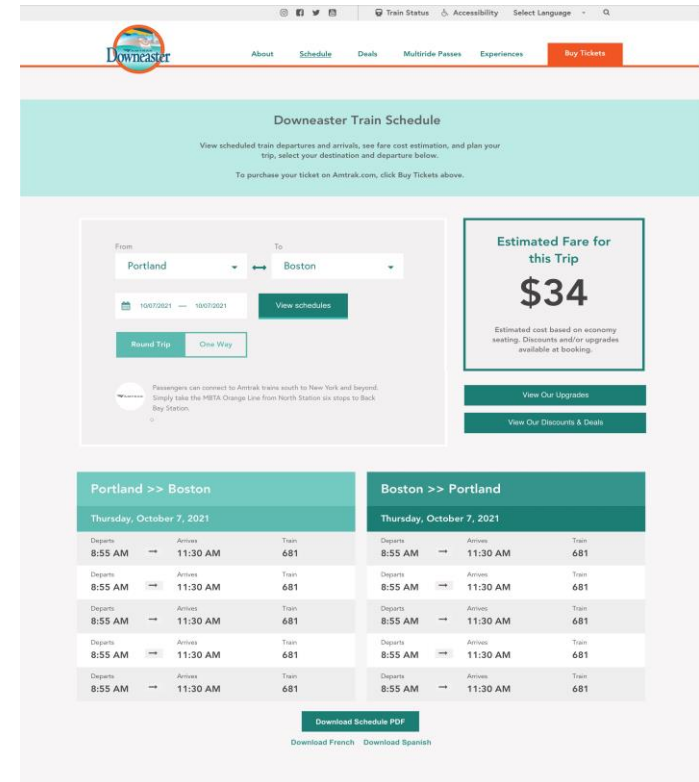
Reorganize and redesign the AmtrakDowneaster.com homepage, schedules page and FAQ's for easier navigation.

Station Experience Project:

Strengthen the Downeaster brand presence in and around stations and improve the overall customer experience.

Spring/ Summer :

Campaign planning and creative development underway.





Maintenance Project Budget Status				
	Project Budget	Expended through FY21	Expended FY22	Project Balance
Tie Pick-Up	\$ 4,556,976	\$ 4,185,000		\$ 371,976
CM2016	\$ 738,501	\$ 735,662		\$ 2,839
CM2017	\$ 716,913	\$ 688,199	\$ 22,988	\$ 5,726
CM2021	\$ 876,270	\$ 194,314	\$ 430,921	\$ 251,035
CM2022	\$ 826,399		\$ 460,078	\$ 366,321
P North	\$ 1,096,525	0	\$ 1,069,853	\$ 26,672
Project Total	\$ 8,811,584	\$ 5,803,175	\$ 1,983,840	\$1,024,569

Project ID		Description	Location	
TP15	1	Tie Pick up	POR-EXR	MP196-MP275
TP16	1	Tie Pick up	POR-WEM	MP196-MP222
TP18		Tie Pick up	WEM-DOV	MP222-MP43
CM16	8c	Stock Rail Replacement	Portland, ME	CPF 199
CM17	2h	Frog Replacement #15	Saco, ME	CPF 211
CM17	2a	Solar Flange Lubricator	Newfields, NH	MP 256.7
CM21	2c	#10 Frog Replacement	Monson Switch	MP 199.5
CM21	2d	#10 Frog Replacement	Cooks Switch	MP 201.3
CM21	2e	#15 Frog Replacement	Portland, ME	CPF 201
CM21	2f	#15 Frog Replacement (2)	Dover, NH	CPF 241
CM21	2g	#20 Frog Replacement	Kingston, NH	CPF 273
CM21	2h	Switch Points & Stock Rail	Portland, ME	CPF 201
PNS21	2a	#10 Frog Replacement	Portland, ME	CPF 196
CM22	2a	Joint Elimination Welding	Locations TBD	
CM22	4a	Culvert rehabilitation	Freeport, ME	
CM22	3b	Crossing Panel Replacement	Old Orchard Beach, ME - Old Orchard St,	MP 207.16
CM22	3c	Crossing Panel Replacement	Berwick, ME - Blackmore's Crossing,	MP 239.26





Celebrating 20 Years



NORTHEAST AND MAINE
PASSENGER RAIL AUTHORITY



Celebrating 20 Years



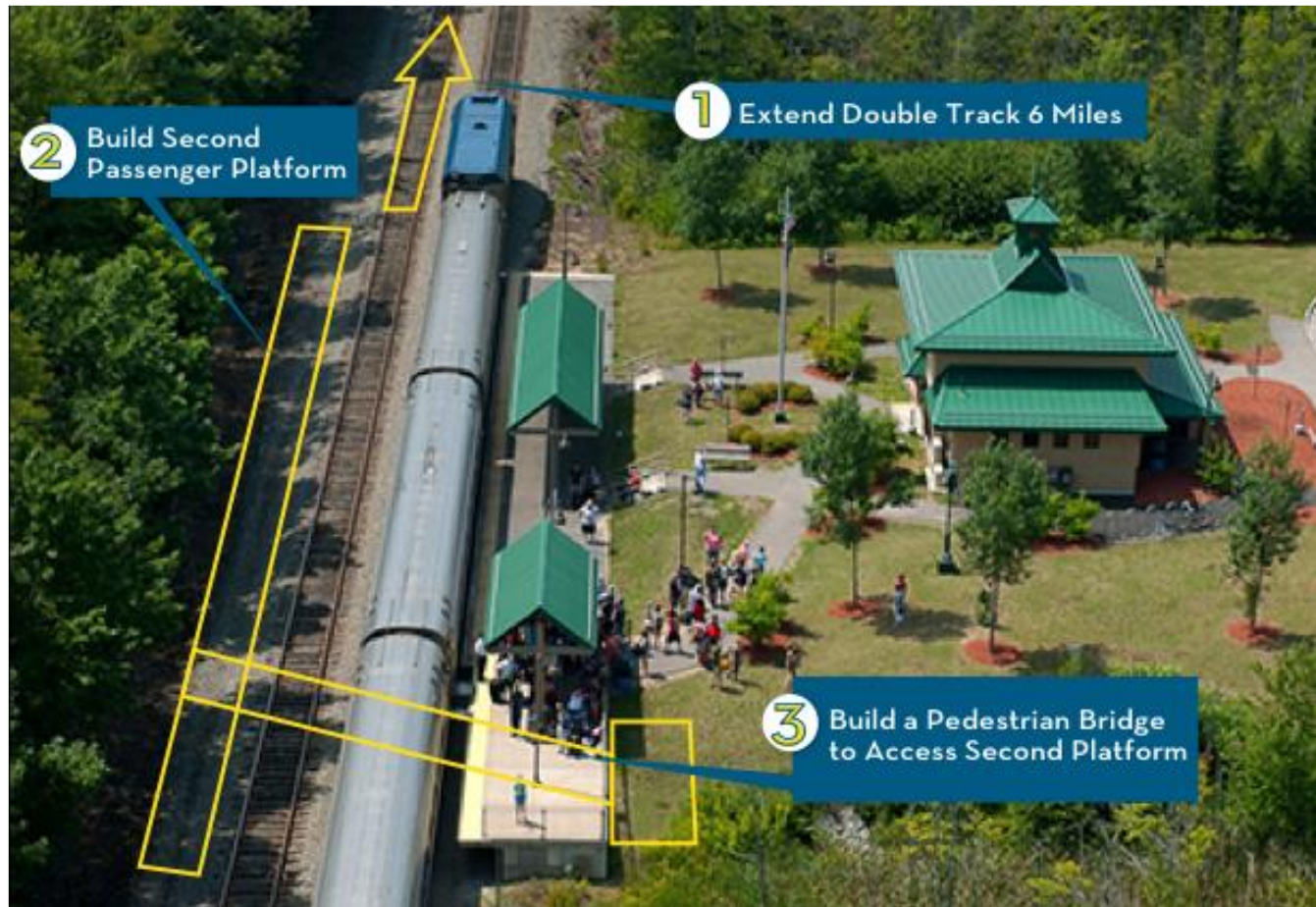
Celebrating 20 Years



NORTHERN
PASSENGER



Wells Area Improvement Project





Ongoing

- CSX Merger with Pan Am Railways
- Station Agreement Status
- Amtrak Service Agreement Status
- System Safety Plan
- FTA Triennial Review
- PACTS ARPA Fund Allocation

NNEPRA Planning Efforts

- Portland Station Relocation
- West Falmouth Station
- Rockland Pilot



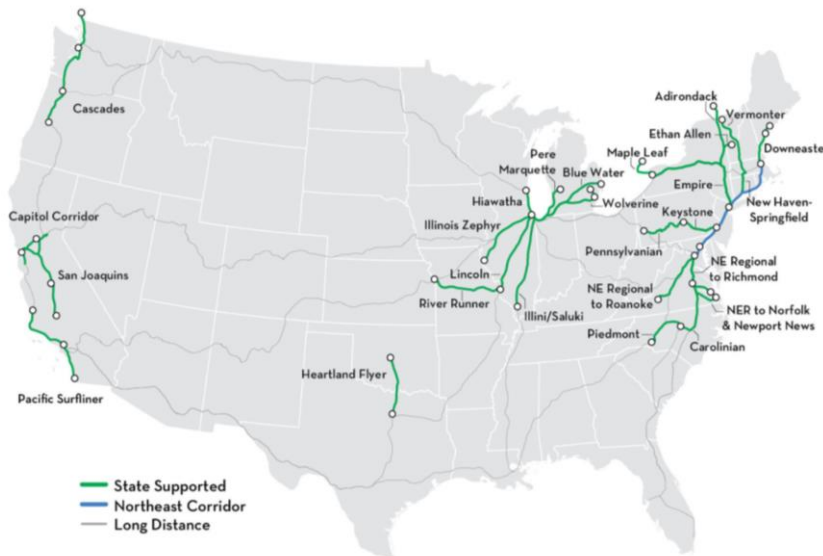


SAIPRC/SPRC Initiatives

- Intercity Trainset Procurement
- Amtrak Cost/Revenue Accounting
- Marketing & Data Sharing
- Annual Reports/Meetings

Regional Planning Studies

- **Maine State Rail Plan**
- **Statewide Strategic Transit Plan**
- **L/A Economic Evaluation Study**
- Biddeford/Saco TOD
- Gorham/Portland Rapid Transit
- Transit Together
- Connect 2045





Questions?



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